

PLACEMENT NOTICE BY TPO-2

Ref. No. RERF/T&P-2/2024/056

Dt: 2nd November, 2023

Name of the Company- **Express Roadways PVT LTD**

COMPANY DETAILS: ERPL is renowned for its domain expertise and experience in logistic and supply chain management. We are a leading 3PL Logistics company, with over 8000 million in revenue, and a fleet of more than 1800 vehicles. A 98% retention rate indicates our experience and expertise to not just to do business with ease but also retaining Customer satisfaction to our commitment.

For more than 30 years, we are combining scientific methodologies with human intuition to understand your logistics and distribution requirements. Our services also include planning, helping with quality analysis and measurement of your key productivity indicators. We place great emphasis on creating the most suitable logistics model and custom build solutions.

Over the years, we have built a team of dedicated employees and smart AI to offer end-to-end services. Experienced administrative staff can handle queries and plan the logistics. Our trained and experienced driver teams take on the responsibility of transporting, storing and delivering your goods with utmost care.

WEBSITE: <https://expressroadways.in/>

MODE OF DRIVE- ONLINE & OFFLINE

KEY FEATURES & ELIGIBILITY CRITERIA OF THE DRIVE ARE LISTED BELOW:

ELIGIBILITY	B.Tech (All Branch), BBA & MBA (Sales & Operation)
CUT OFF CRITERIA	50% marks throughout academics. No active backlog
YEAR OF PASSING	2024 Pass out Batch
POST FOR	Management Trainees (Sales & Operation)
ROLE/ RESPONSIBILITIES:	ROLE/ RESPONSIBILITIES: <ul style="list-style-type: none">· HUNTING THE PROSPECTIVE CUSTOMERS· Identifying relevant leads and concerned persons and coordinating for the next steps.· Arranging the meeting with customers to generate the new business or arranging the RFQ whenever required.· Completing the formalities for vendor's registration as well as other registrations.· Coordinating with the locations/management for the site visit, costing as well as quote.· Submission of the quote and involving the management teams for negotiation of the rate as well as commercials team.· Maintaining the relationships with the customers for smooth business transformation at the initial stage and handling over to the concerned location managers/kams.· Proactive in the approach for all services related matters.· Creating and maintaining reports in excel that allows the company to get information on daily business activities.· Looking after the day to day placement of the vehicle to the pre – decided Customers in coordination with Traffic Department for a few VIP customers at the initial stage (as well as in continuous process).· Day to day INDENT report Generation, Resolving client query. Checking of the bills of the customers handled for correctness of the freight and other charges verifying the pods with adverse remark and analysis of the reason for corrective actions.· Achieving the monthly Targets given by management.· Supporting the country head MKT & HR in selection and training process of the executive Trainees.· Any other activities assigned by the management from time to time.
Skills/Expectations	Effective communication and interpersonal skills. You should be a hard worker and have good communication skills in English
JOB TYPE	Internship followed by Full Time Employment
INTERNSHIP PERIOD	Internship period -6months. Training will be in Delhi/NCR (For 3-4 months)

GENDER	Male & Female both
BOND	Not Applicable
SALARY	Fixed stipend in between INR 10-15k with accommodation facility (during the training period) On completion CTC: INR 3 - 4 LPA (based on location)
JOINING	Jan,2024
JOB LOCATION	Mumbai/ Kolkata/Hyderabad/ Gurgaon.
SELECTION PROCEDURE:	<p><u>Recruitment/Selection Process:</u></p> <p>Express Roadways will follow the following Selection Procedure while recruiting the Candidates against the vacancies as mentioned below</p> <p>Step 01: Interested candidates have to apply online at the link sent below.</p> <p>Step 02: Preliminary Online Screening process (To be conducted by recruiting company officials/ EliminationRound)</p> <p>Step 03: Company Presentation & Q&A Session</p> <p>04: Group Discussion/ Communication round</p> <p>05: Technical Interview Rounds (To be conducted by recruiting company officials)</p> <p>Step 06: HR & Final Interview Rounds</p> <p>Step 07: Finalization of candidates & declaration of final selected candidates list.</p> <p>Step 08: Offer letters/letter of intent (LOI) of hiring/selecting the candidate will be issued-subsequently.</p> <p>Step 09: On boarding.</p>

Interested students are requested to register themselves online through the link provided below within the deadline as mentioned.

Registration Link: <https://tinyurl.com/ERPL-WB-2024-Batch>

Last Date of Registration: 03rd November 2023 by 12 PM Positively